BraveSecurity®
YOUR TRUSTED PARTNER

HOW TO RECEIVE GREAT CCTV QUOTES!

As with most things in life, the quality of the answers your get, depends on the quality of the questions you ask! Imagine if I asked 3 people to quote on buying me a car. I might be thinking about a Holden Sedan but they quote me on a Ferrari, a Toyota 4WD and a stretch Hummer. How do I compare these quotes against each other? Especially if I know nothing about cars? Worse still, no one quoted me on the Holden Sedan that I had in my mind? If someone had of sat with me and asked a pile of questions then documented my needs, I would have had 3 quotes on a Blue 2020 Holden Commodore with 6cyl diesel that I could have compared.

Tip: Have an expert create a formal scope of work, after establishing your security needs.

Another tip: Be specific in what you want to achieve. Differently designed systems and therefore the costs, differ greatly

Here is a checklist of things you should consider before asking for a CCTV quote

- ☐ Do you want to detect some motion, or be able to recognise people?
- ☐ At what distance do you want to detect motion / people?
- ☐ In what light Conditions do you want to detect motion / people?
- ☐ Do you want recognition quality CCTV enabling Police to identify perpetrators using the Police's Face recognition software?
- ☐ Are there areas that you specifically want to protect, e.g. mailboxes, storage cages or entrances?
- ☐ What problems have you encountered over the last few years that lead to the request to install CCTV?
- ☐ Do you have budget constraints?
- ☐ Should the installer plan to increase CCTV coverage over time – what is the end goal?
- ☐ NVR or VMS?
- ☐ Do you want remotely view CCTV?
- ☐ Is internet available at the premises?
- ☐ Do you need to integrate with an access control system, now or in the future?
- ☐ Do you want it installed in a comms cabinet?
- ☐ Will you need to add more cameras in future?
- ☐ How far back in time do you need to search?
- ☐ Nominate a secure place for the recording unit (NVR or VMS) to be installed?
- ☐ Do you allow for UPS (uninterrupted power supply) so it keeps recording during power outages? For how long should it last without power?
- ☐ Is remote viewing required?
    i. By Police
    ii. By Yourself
    iii. By Others
- ☐ Is face or number plate recognition required?
- ☐ Do you need any other artificial intelligence features? (E.g. people counting, automation of lights or air conditioning)
- ☐ Would you like the system to be maintained and warranty extended?

These are only some of the questions that a good system integrator will help you with.

Check out our White papers, Blogs & Video's for more information and assistance.
How to request a CCTV quote, Most important for a CCTV System, What is DORI. VMS NxWitness Live Demo, Is 12 megapixel CCTV camera better than 1 megapixel CCTV camera?

Questions, feedback, queries, and quote requests please email service@bravesecurity.com.au
or call 1300 084 338. www.bravesecurity.com.au

Copyright Theft Prevention Pty Ltd 2022
strata community association VIC member silver sponsor
ASIAL SILVER MEMBER
AUSTRALIAN OWNED & OPERATED