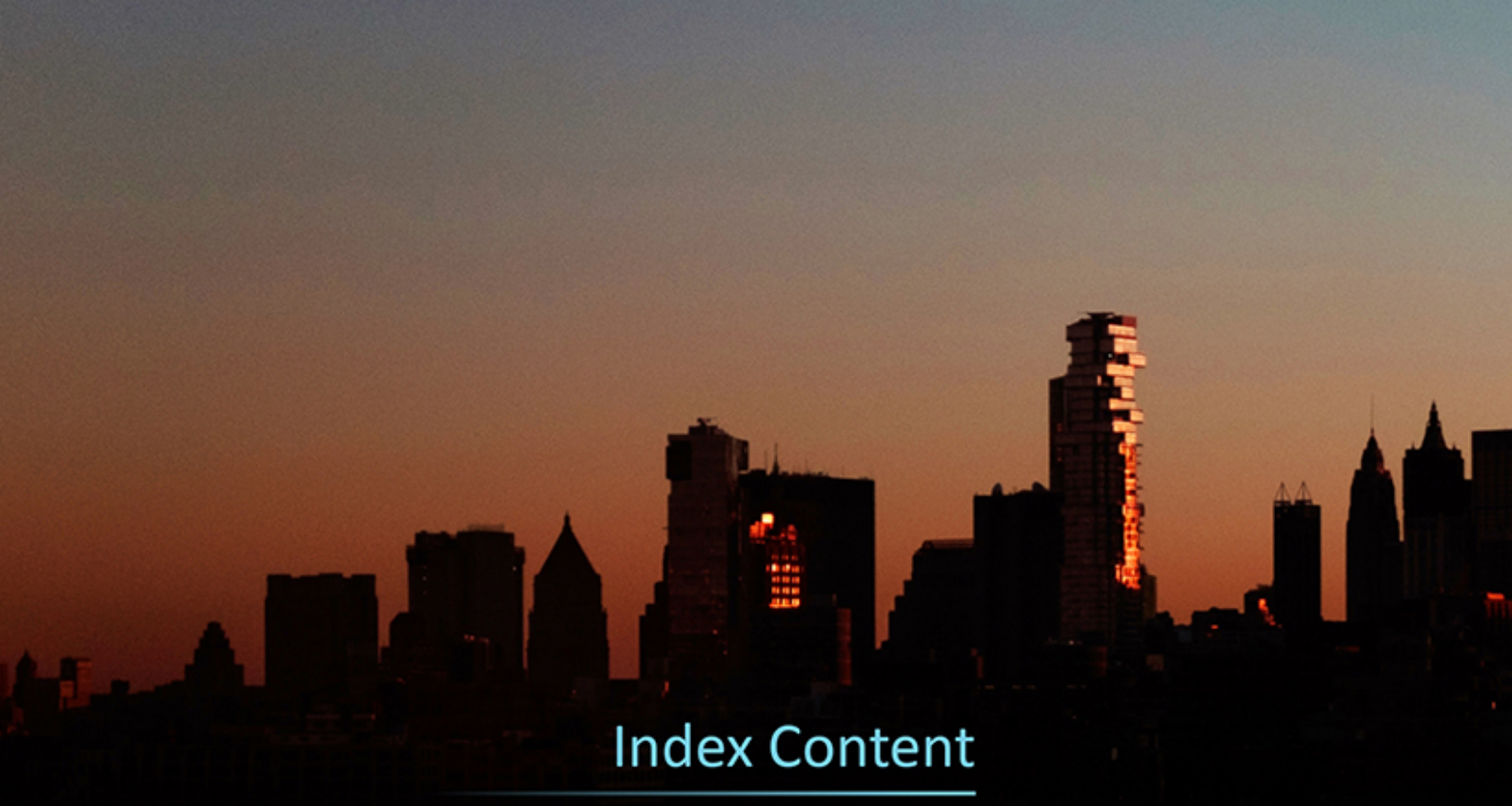
# BraveMagazine

PROFESSIONAL STRATA SECURITY & IT SERVICES



Experience,
Compliant and
Reliable

**Anywhere... Anytime**



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# Why Brave

Brave Security's journey to becoming a top choice for security system installation in strata management is a story of innovation, adaptation, and commitment to excellence. The company developed a range of security solutions designed specifically for strata properties and offers fully integrated security systems that combine access control, surveillance, intercom and alarm systems into a single, user-friendly platform. Their solutions are highly customisable, allowing strata managers to tailor the security setup to the specific needs of their property. Brave Security provides round-the-clock support and maintenance services, ensuring that any issues are promptly addressed.

Brave Security's rise to prominence in strata management security is a testament to its dedication to quality, innovation, and customer satisfaction. By understanding the unique needs of strata properties and consistently delivering superior solutions, they have established themselves as the best security system installer in this niche market. While providing top-tier security solutions, Brave Security also ensures that its services are competitively priced, offering great value for strata properties.

Of exceptional in-house IT capabilities, our systems work! As Gold Members of SCA, we understand Strata better than most. We are responsive, efficient, licensed, certified, and dependable.

**Darrell Treble**
Brave Security, CEO



# 10 Biggest Security Challenges Strata Properties Face

OC's present unique security challenges due to their multi-lot nature and shared spaces.

**1. Access Control:** Managing access to properties and their common areas is the prime challenge. Owners Corporations need to control access to the building, parking, recreational facilities, and shared spaces. Ensuring that only authorised individuals gain access while maintaining convenience for residents is a complex task.

**2. Surveillance and Monitoring:** A lack of documented CCTV policies leads to conflict amongst residents and management. Maintaining effective surveillance throughout the property is crucial. This includes installing and monitoring security cameras in vital areas. Ensuring that these systems function correctly, adequate footage is stored, and it is reviewed securely adds to the challenge.

**3. Visitor Management:** Managing visitors, including delivery personnel, contractors, and guests is a challenge. (different word for challenge)

**4. Emergency Response and Preparedness:** Many properties lack documented policies to ensure compliance.

**5. Resident Security and Privacy:** Balancing security and privacy requires in depth knowledge.

**6. Parking Area Security:** Managing unauthorised parking, and damage and theft from vehicles is becoming more demanding.

**7. Maintenance and Upkeep of Security Systems:** Without proper maintenance, systems will fail when you need them the most.

**8. Conflict Resolution:** Security issues can often lead to conflicts among residents. Managers must have strategies in place to resolve conflicts.

**9. Cybersecurity Threats:** This is an area usually overlooked by most OC's.

**10. Compliance with Regulations:** New regulations and compliance requirements are regularly introduced.

## Some Recommended Solutions

- **Security Audit:** Having a trained security professional complete an audit identifies risks.
- **Managing Credentials:** Knowing who has credentials to the building is imperative. Including deactivating lost or stolen fobs.
- **CCTV Policies:** Working with a professional CCTV installer should include provision of CCTV policies.



- **Managed CCTV System:** Is your CCTV system working? Modern CCTV systems can notify your security company of failures immediately if requested.

- **Monitored CCTV System:** Remotely monitored CCTV systems can save OC's thousands of $ and ensure issues are dealt with swiftly.

- **Integrated Security Systems:** Use advanced security systems that integrate access control, CCTV surveillance, and intercom systems into a single platform for easier management.

- **Technology Upgrades:** Most electronic systems require regular firmware upgrades to maintain a high level of security. Ensure your security provider has your security systems on Software Maintenance Agreements (SMA).

- **Professional Security Services:** Ensure you only hire professional security services with in house IT capabilities to manage complex security needs.

- **Routine Maintenance:** Establish a regular maintenance schedule for all security equipment to ensure reliability is maintained.

- **Cybersecurity Measures:** Implement strong cybersecurity protocols to protect the integrity of the security system and residents' data.

**Please feel free to contact Brave Security for further assistance.**





# ACCESS CONTROL

Access control refers to the security measures and systems implemented to regulate and control who has access to certain physical spaces within an organisation, building or facility. It is a vital component of ensuring the confidentiality and security of sensitive premises, such as schools, childcare centres, office spaces, and Body Corporate-managed areas.

Brave's access control systems involve the use of various technologies, such as identification credentials, authentication mechanisms, and physical barriers, to restrict and monitor access. These systems can be applied to any space depending on your needs, such as buildings, rooms, elevators, or specific areas within your premises.

The main purpose of access control is to grant authorised individuals or entities appropriate access rights while preventing unauthorised individuals from gaining entry to prohibited spaces.

An excellent illustration of access control can be found within residential premises, where access fobs can be programmed to grant specific residents entry solely to their designated building, floor, or home. Concurrently, other residents can be limited to accessing their authorised areas exclusively. This implementation of access control ensures that each resident can only access the areas permitted to them, enhancing security and privacy within the residential community.








## Access Control in the Cloud:

As technology advances, access control solutions are moving to the cloud, revolutionising how organizations manage security. Cloud-based access control offers significant advantages over traditional systems.

At Brave Security, we harness the power of cloud storage to enhance access control systems, ensuring secure, efficient, and reliable management of access data. This transition simplifies credential issuance, ensures accurate data, enables rapid access reporting, and provides secure data storage and backup. Our robust cloud infrastructure and ongoing support keep your access control system running smoothly.

## Cloud Storage Benefits:

Quick Issuance of Credentials: Cloud servers enable same-day processing and delivery of credentials.
Cost Efficiency and Data Accuracy: Cloud storage reduces costs by eliminating the need for on-site credential issuance and ensures comprehensive, accurate data collection. Cloud servers allow for prompt generation of detailed access reports, aiding in incident investigations. Our private cloud, protected by VPNs, securely stores and regularly backs up data, ensuring swift recovery in case of catastrophic failure.

## Credential Issuance Time:

We issue credentials the same day the order is received, with each credential programmed with user-specific information.

## Permission Groups:

We ensure each credential has access only to necessary areas, aligned with user permissions and timeframes.
Free Reports:

## Free Reports:

Clients can easily download access reports at no charge, gaining valuable insights into credential activities.

## Deleting Lost & Stolen Credentials:

We promptly void lost and stolen credentials at no charge, ensuring immediate security measures are in place.





# Why is it, that the Database is where

## Most Databases

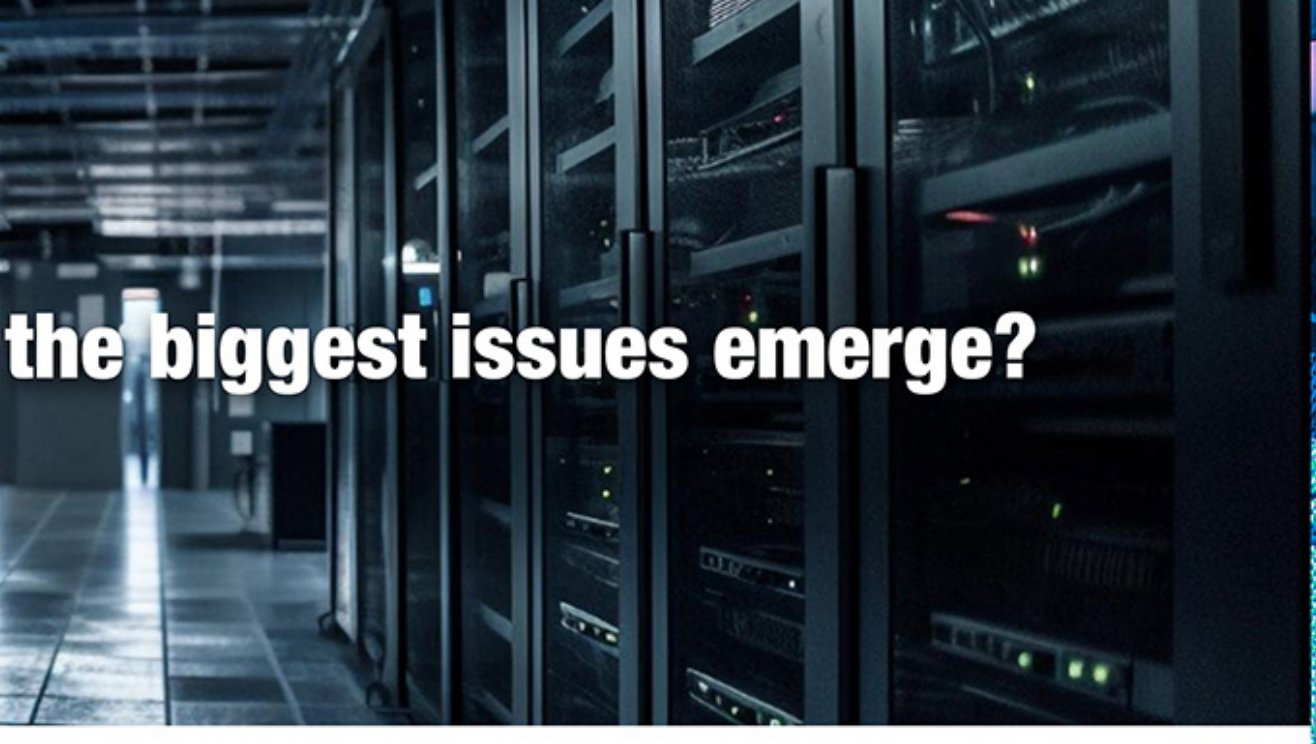
In a building that should have 1,000 credentials only, we find it has over 3,000. NO ONE has ever deleted a lost or stolen credential or removed one from a previous resident.

In most systems we see, there is almost no data stored against each credential. They couldn't delete a lost or stolen fob if they wanted to, because each person cannot be identified due to poorly programmed & managed systems.

Obtaining new credentials from your security integrator can take anywhere from a few days to a few months. And then it won't have any details about the user stored in the system.

Most integrators need to attend onside and plug in their laptop to program new credentials. They usually do them in lots of 20. You will be charged a huge service call-out fee plus labour plus the credential cost. What doors, and lift levels do I have access to? We usually see systems where everyone has access to everywhere, 24/7. Do you need a user and door access report because of an incident? Good luck trying to get them.





# the biggest issues emerge?

## Brave Security Databases

Brave Security issues credential the same day the order form is received and paid for.



All our client's systems are connected to our cloud server, we instantly delete lost & stolen credentials immediately without charge.








Brave Security ensures each credential only has access to the lifts, lift levels and doors that are required by the user. At the times when the OC permits.



No call-outs or labour charges after the system is set up and the modem is installed. Just the fob cost and a programming fee for a new credential. And it's usually done on the same day.



Brave Security collects every credential user's Name, Lot No., Mobile, Email, Car space details, Real Estate details and Owner details. We can see exactly who opened what door and when.



# THE 7 ESSENTIAL ACCESS CONTROL DECISIONS EVERY COMMITTEE MUST MAKE

As an experienced security installer specialising in strata communities, Brave Security has witnessed firsthand the challenges and critical decisions strata committees face when implementing or upgrading access control systems. Making informed choices not only enhances the security of the property but also ensures seamless integration with the community's daily operations. Here are the seven most important decisions a strata committee must consider:

**1. Security Level:** Strata committees must determine the desired security level—Low or High. High Security mimics a registered key system, making key duplication difficult and controlled by the Body Corporate. In contrast, Low Security poses risks of unauthorised key copying. On request, Brave Security can provide more detailed information on High/low-security options to facilitate informed choices.

**2. Equipment Changes/Upgrades:** Committees can opt for equipment changes, upgrades, and audits for enhanced security. This may include replacing outdated control panels, upgrading readers for encryption and Bluetooth capabilities, adding lift control, and doors, or changing access formats. To avoid your expectations not being met, ask your security provider to conduct a thorough security audit, they can base their upgrade recommendations on, and ask for a transparent quote.

**3. Cloud vs. On-site Control:** Strata committees face the decision of managing access control systems through on-site computers or cloud-based platforms. The advantages of Cloud Control are off-site data backup, quicker credential management and enhanced security. Cloud Control ensures reliability and restores capability, even in unforeseen circumstances like fire, flood or malicious damage.





Brave Security acknowledges the complexity of these decisions and offers to attend Body Corporate Meetings to provide detailed explanations, answer questions, and ensure informed choices align with the security needs of strata communities.

**4. Maintenance Agreement:** A security system is like a car; it requires regular maintenance. Discuss a maintenance plan with your security provider that is the best fit for the system and building. Backup batteries should be replaced regularly to avoid malfunction. If you have opted for wireless readers, they operate with batteries that need replacing based on their usage.

**5. Back to Base 24/7 Alarm Monitoring:** Considered essential, 24/7 Alarm Monitoring alerts promptly to system tampering, power outages, battery replacements, and other faults. This proactive approach significantly bolsters building security, ensuring quick response and resolution to potential threats.

**6. Permissions & User Data:** Committees must decide on data retention for user permissions, necessitating collaboration between committee members and OC managers. You need to decide if all residents have access to all areas or restrict access to only certain parts of the building. For example, only units with car parks get access to the car park. You can also restrict times when residents get access to common areas, like BBQ facilities or roof gardens. Ask your security provider to help streamline the data-gathering process and the communication with the residents.

**7. Issuing New Credentials:** When upgrading systems, committees need to determine the number and type of credentials required. If new credentials need to be issued, decide how many will be paid by the OC per lot. Some committees decide to tailor it to the sizes of the apartments; like 3 bedroom lots receive 3. Ask your security provider how quickly they can issue new credentials after the installation and if they cancel lost or stolen credentials for free. This allows us to keep the integrity of the system in future.





# High Security or Low Security Systems?

This is a huge decision for any committee. Once made, you are stuck with that decision as you cannot change it easily. Changing formats means replacing all readers and re-issuing credentials. So, if you choose low security - your are stuck with it.

This question refers mainly to the format of the credentials and readers you choose.

In simple terms, it is like a 'key versus a registered key'. If you have a normal key, you can go almost anywhere and get a copy made and hand it to your friends and keep it even after moving out. However, if you have a registered key, you can only get a copy from the locksmith that set you up. The building management always knows who has a key to the building and stays in control. High-security credentials are the same.

Credentials (Fobs, cards, remotes or coils etc) are the same. Low-security fobs can be copied almost anywhere.

High-security credentials are encrypted by your security company, making them almost impossible to copy. You will need to purchase all future credentials from that company.

High- or low-level security – the decision is yours. If you have more than a few residences in a building, the recommendation is to opt for the high security system.

Further Decisions

If you have decided to change from low to high security or from one high security company to another, you will need to replace all the readers and issue new encrypted fobs to everyone after change over. All the old fobs will no longer work. The next decision is about who pays for the new credentials to be issued and how many each apartment will be issued and who will pay for the credentials.

Remotes? Depending on the type of remotes the building has, either new remotes have to be issued or the old remotes can be reprogrammed into the new system. To be able to get the old remotes working in the new system, they need to be in a specific format.

Please note: Expert Security Victoria Pty ltd is in liquidation. If you have a property serviced by Expert Security and like help converting to Brave Security, there is now a way without the need to replace existing credentials and readers. Please contact us for more information.

# Are You Breaking the Law Issuing Credentials without a License?



## ISSUING CREDENTIALS IS A THORN IN YOUR SIDE, RIGHT? SO WHY DO IT?

Besides being illegal, it's impossible for OC businesses without a high level of system and technical knowledge to do even a half-decent job of managing credentials. Should we commit to each other, you will have an advantage over other strata companies when pitching to new OC committees to gain their work. Imagine being able to say you issue credentials the same day and delete lost & stolen credentials immediately for free! Imagine being able to say it's managed by a licenced Security Firm and most of your competitors are breaking the law, doing a poor job in-house using unlicensed staff.

Officially, Strata Companies are not allowed to profiteer from issuing credentials. So why not handing the whole key and credential business over to Brave Security?

Each credential order will be handled securely, rapidly processed and safely delivered to the end consumer.
We understand why you manage your client's keys and credentials. Because up until now, you had no other reasonable alternative.
Well now you do, Brave Security will take care of everything for you. Check out Keys Express for more information. Send us an email with Key Express in the subject line to get the ball rolling.

## WHY MOST ACCESS CONTROL SYSTEMS ARE IN A POOR STATE?

We have seen hundreds of access control systems over the last 35 years, some have been installed well, most haven't and very few have been properly maintained.
We have never seen one that has a well-maintained database. Ever!

Fixing the hardware and maintaining it in good condition is the easy part. The Database takes a systemised, organised, committed team of specialised professionals and a committed stable security company dedicated to providing incredible service.

Most systems are in a poor state because no one cares. Multiple people have played with the database over the years without proper systems and procedures. No one properly services and maintains it, No one ever replaces the backup batteries or cleans it.

Not with Brave Security! We care, we have systems and procedures, we have maintenance agreements, we schedule battery changes every 2 years and we ensure all mechanical locks and other parts are properly lubricated and cleaned. Our systems rarely fail.



# INTERCOM SYSTEMS

## 7 Essential Intercom Decisions Every committee must make

Intercom systems are critical components in strata properties, providing both security and convenience for residents. This article outlines the seven essential decisions that every committee must make to ensure the

1. **Assessing the Current System**
   Decision Point: Evaluate the existing intercom system's effectiveness.

Considerations:

- Identify existing system limitations and failures.
- Determine the age and technology of the current system. What type of cables have been installed? Is it integrated with the fire system? Are all wires to individual lots still intact?
- Collect feedback from residents on system performance and issues.

Action: Conduct a thorough audit of the existing intercom system to understand its current state and identify specific needs for improvements or upgrades.

2. **Choosing Between Wired and Wireless Systems**
   Decision Point: Decide on the type of intercom system – wired or wireless.

Considerations:

- Infrastructure compatibility with wired systems.
- Installation complexity and costs for wired vs. wireless systems. Some areas might be difficult to run new wires to and therefore costly.
- Reliability and maintenance of each system type.

Action: Evaluate the property's infrastructure and budget to determine the most feasible option, considering both immediate and long-term benefits.



**3. Integration with Existing Security Systems**
Decision Point: Ensure compatibility with current security infrastructure.

Considerations:
- Integration with CCTV, access control, and alarm systems.
- Potential for future expansions and upgrades.
- Ease of use for residents and contractors.

Action: Choose an intercom system that seamlessly integrates with your existing security setup to provide a cohesive and efficient security solution.

**4. Technology and Features**
Decision Point: Select the necessary features and technology.

Considerations:
- Audio and video capabilities.
- Remote access and mobile app integration.
- Additional features such as visitor logs, facial recognition, and voice commands.

Action: Prioritise features that enhance security and convenience for residents, while keeping in mind the cost implications of advanced technologies. Note: Video capability requires different wiring than audio.

**5. Installation Complexity**
Decision Point: Evaluate the complexity of the installation process.

Considerations:
- Access to individual lots and common areas.
- Minimising disruption to residents during installation.
- Coordination with other maintenance activities or upgrades.

Action: Plan the installation process meticulously, ensuring minimal disruption to residents by scheduling work at convenient times and clearly communicating timelines and access requirements. Engage professional installers with experience in strata properties to handle the logistical challenges effectively.

**6. Selecting a Reliable Vendor**
Decision Point: Choose a reputable intercom system provider.

Considerations:
- Vendor experience and expertise in strata properties.
- Quality of customer support and after-sales service.
- Warranty and service agreements.

Action: Research and engage with vendors who have a proven track record in the strata sector, ensuring they offer robust support and reliable products.

**7. Maintenance and Support Plans**
Decision Point: Establish a maintenance and support plan.

Considerations:
- Frequency of maintenance checks and servicing.
- Availability of technical support and emergency repairs.
- Resident training and user manuals.

Action: Implement a detailed maintenance plan to ensure the intercom system remains functional and effective, reducing downtime and resident inconvenience.






## We offer communication, security and property protection systems:

**Integration** - Our intercoms can integrate with many 3rd party systems just as our Alarms, Access Control and CCTV systems can.

**Cloud Services** - As one of only a small group of integrators offering in-house cloud services, we are able to remotely monitor, program, update and maintain.

**Full-Service Management** - We have a preparation process that is the envy of most integrators out there.

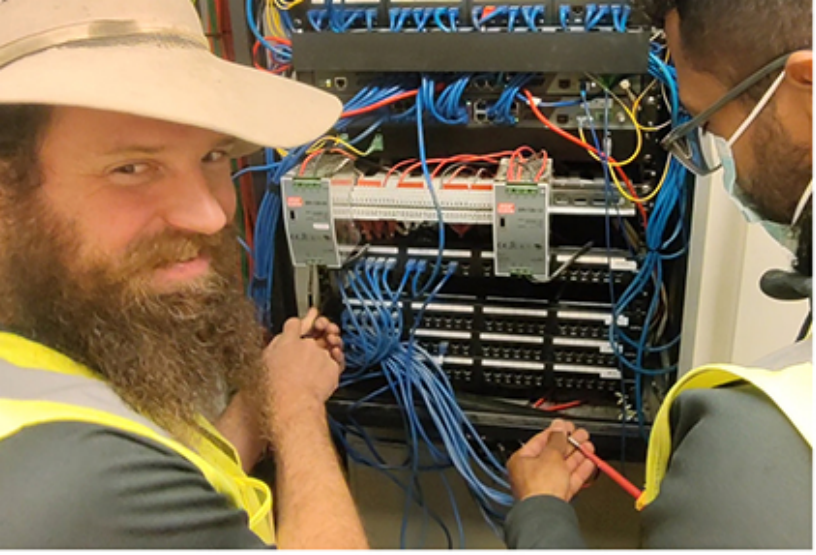
**Service Level Agreements** - These are designed to ensure our customers have clarity in what to expect from us after the installation.

## Turn your smartphone or tablet into an intercom!

Answer and grant access to a visitor from anywhere, at any time.

- Versatility of a multi-tenant solution
- Easy installation process
- No cabling installation
- All basic intercom features are available
- Unlock entrances remotely with the tenant's mobile app
- Can be setup all entrance, tenant and guard stations
- App available on Google Play and App Store
- 5 years warranty if installed with Brave Security







# Professionally Installed Protection Assured!

Before installation began, Brave Security conducted an extensive on-site survey. The goal was to understand the client's specific requirements, the layout of the premises, and potential challenges.

Brave Security collaborated closely with the client to determine the right intercom system that fit both their security and communication needs. Whether it was selecting audio-visual capabilities, integrating with the existing security infrastructure, or offering mobile app control, Brave Security customised the solution to match the client's preferences.

The installation process was smooth and caused minimal disruption to the client's daily operations. Brave Security's technicians adhered to best practices by ensuring all wiring was discreetly placed and secured, reducing the risk of future maintenance issues.

Once the installation was completed, Brave Security rigorously tested the system to ensure it functioned perfectly. This included verifying the clarity of audio, ensuring video feeds were uninterrupted, and testing the integration with the client's access control system. They also made sure that remote access via mobile devices was properly configured for added convenience.

Finally, Brave Security provided comprehensive training for the client and their team, ensuring they understood how to operate the system effectively. They also offered ongoing support, making sure the intercom system remained in peak condition and that any future queries were promptly addressed.


BraveSecurity®
YOUR TRUSTED PARTNER

is the preferred installer for the

AIPHONE
Intercom

- Premium Care Services
- Discount on Staging Services
- Priority Technical Support
- Priority Referral Services
- Extended Manufacturer Warranty





# 24/7 BACK TO BASE MONITORING

Many jurisdictions have specific security requirements for multi-unit dwellings. Ensures the strata meet local security regulations and standards, avoiding potential fines and legal issues. Adopting standardised security measures can streamline operations and ensure consistent safety practices.

To properly manage and document any incidents that occur within the property. Security cameras and systems provide valuable evidence in case of disputes or legal proceedings. Monitoring can log and report incidents accurately, aiding in effective resolution and follow-up.

Preventing incidents can save the strata corporation money in the long run. Enhanced security measures can lower insurance premiums due to reduced risk. Preventing vandalism and theft reduces the cost of repairs and replacement of damaged or stolen property.

Security monitoring can contribute to a sense of community and collective responsibility. Residents and management work together to maintain security, fostering a collaborative community spirit. Security initiatives can encourage residents to be more vigilant and engaged in community safety efforts.

Security monitoring is a vital aspect of strata management, ensuring the safety and well-being of residents, protecting property, and complying with legal requirements. Implementing effective security measures can enhance the overall quality of life within the community, increase property values, and provide peace of mind to all stakeholders. Security monitoring should be considered an integral part of the strata management strategy, with regular assessments and updates to address evolving security needs.




## DOES STRATA MANAGEMENT NEED SECURITY MONITORING?

Strata management does need security monitoring. Ensuring the safety and security of residents and common areas is a critical component of effective strata management. The primary concern in any residential community is the safety of its residents. Visible security measures such as cameras and patrols can deter criminal activities like theft, vandalism, and trespassing. Monitoring systems can enable quick response to emergencies, ensuring that help arrives promptly in case of incidents.

A secure environment fosters trust and peace of mind among residents. Knowing that security measures are in place can make residents feel safer and more confident in their living environment. High-security standards can make the property more attractive to potential buyers or renters.

Safeguard common property and individual units from damage and unauthorised access. Detect and alert management to incidents like fires, floods, or vandalism, minimising damage. Security systems can control and monitor access to the building, ensuring only authorised individuals can enter.

A secure environment fosters trust and peace of mind among residents. Knowing that security measures are in place can make residents feel safer and more confident in their living environment. High-security standards can make the property more attractive to potential buyers or renters.





## HOW CAN BRAVE SECURITY HELP IN STRATA SECURITY SYSTEM MONITORING

Brave Security can significantly enhance strata security system monitoring through various advanced solutions and services tailored to the needs of residential communities.
Installing and managing the advanced CCTV and surveillance systems. We provide clear images for better identification and evidence. And allows residents and management to view live feeds and recordings remotely.

Implementing sophisticated access control systems to the building with fobs, remotes and mobile credentials. It also we can monitors and logs visitor access, enhancing security, tracking and access levels for different residents and service personnel.

Integration of 24/7 alarm systems for various security and safety scenarios to alerts for unauthorised access or break-ins. And sends immediate alerts to residents and authorities in case of emergencies.



Maintenance and support for troubleshooting assistance services for all security systems. And keeps all security software up to date with the latest features and security patches.

Brave Security can provide a comprehensive suite of services that significantly enhance the security of a strata property. Through advanced surveillance, access control, real-time monitoring, and resident engagement, Brave Security ensures a safe and secure living environment. Regular audits, maintenance, and integration of cutting-edge technology further bolster the effectiveness of the strata security system, providing peace of mind to residents and property managers alike.





# BraveWatch

STAY SAFE, STAY CONNECTED




## Stay Safe Anywhere:
## Introducing the Brave Watch
## The Latest Innovation in Personal Safety Technology

Secretly double click the side button to activate your Personal Security Guard.

Our licensed Control Room staff will then be listening to your conversation and will jump to your immediate assistance if required.
2 way communication can be initiated, if we feel it is safe to do so.

Brave Watch is designed with advanced GPS technologies to pinpoint your location. Wherever you are - we are with you.

Having peace of mind about the safety of your employees, shift workers, care workers, children, women right and elderly.

## Having peace of mind about the safety of your employees.

**Main Features:**

- GPS (Real-Time location tracking)
- Activate SOS by double-press
- Monitored by licensed Control Room











# VIDEO SURVEILLANCE SYSTEMS

## Video Surveillance Systems:

Video surveillance systems, also known as CCTV systems, are used for monitoring and recording video footage of specific areas or premises. They involve the use of video cameras strategically placed to capture and monitor activities in both indoor and outdoor spaces. Just with most components, Brave Security specialises in placing these cameras to maximise security and minimise budget, suited to your needs and wants. The video footage can be displayed in real-time on monitors or recorded for later review. Video surveillance systems serve various purposes to enhance security, such as by deterring criminal activities, providing evidence in case of incidents, and monitoring operational processes.

As technology continues to advance, video surveillance and CCTV systems have become an integral part of modern surveillance and security infrastructure. To ensure the effectiveness of these systems, it's crucial to understand the technical specifications that define and evaluate their capabilities. Brave Security utilises one such specification called 'DORI', an acronym that stands for Detection, Observation, Recognition, and Identification. DORI provides a standardised method for evaluating the performance of CCTV and video surveillance cameras, helping users (like Brave) make informed decisions when selecting the right camera.





## What is DORI?

(Detect-Observe-Recognise-Identify)

DORI has been developed by the British and is based on sensor specifications and lab test results according to English standards EN6267-4, which defines D.O.R.I. It's the quality or resolution of a given image and stands for:
'Detect'-quality will let you see there is someone there.
'Observe' will generally allow you to see what they are up to.
'Recognise' will allow you to recognise someone if you already know them.
'Identity' will let you identify someone you don't know.
DORI is an important aspect of CCTV design to ensure our installation meets your expectations.

**Design & Installations**

With 35 years of continuous service, our design team is one of the most experienced in the industry. This ensures you get the right cameras for each situation. Our competitors install all the same cameras everywhere and install them where it's easy to run cables. Our install team is proud of the high standard of work they do, and so are we!

IP Cameras have quite a few internal menus. To get the perfect picture for every location, it requires programming each camera – tweaking it to perfection. Just another reason we stand out from the crowd. Our opposition simply bolts them to the ceiling, points them in the right direction and leaves.

**Remote View to your phone or PC**

We include a remote view set-up by utilising an onsite internet connection or setting the building up with a modem and sim card.

**Quality Control**

Yes, quality control. Before we claim to be finished, we have our quality control manager check & test every detail. Only after we are all happy with our work do we dare send you an invoice!

**Great-quality CCTV images require light**

Cameras work better when there is good light, we highly recommend spending money on improving your night-time light condition if light levels are not great. We have cameras that operate in low light, they are more expensive, and they are still not as good as some cheap cameras with good light.

Note: Good lighting, even motion-activated, is a good deterrent to the crime itself.





## What is a VMS?

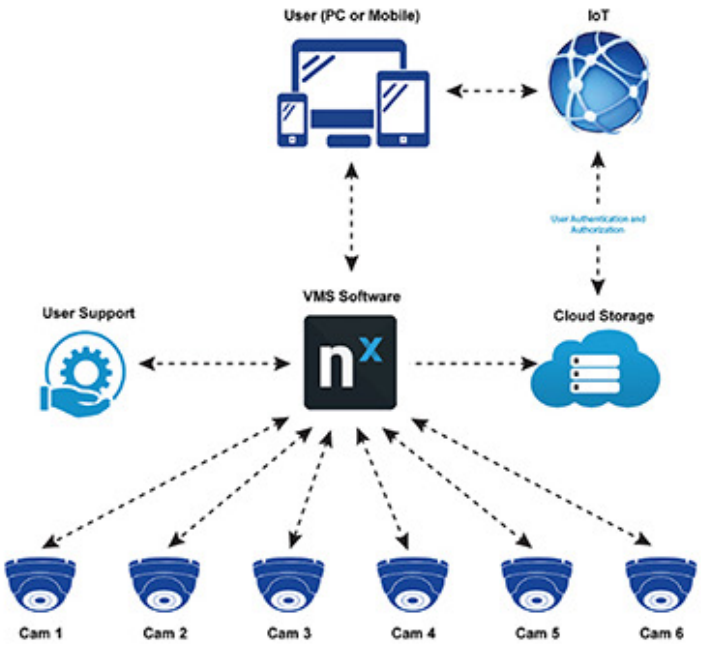
A VMS, which stands for Video Management System, is specialised software designed to manage video footage similar to an NVR. It undergoes regular updates to enhance its functionality and is shared with users. The hardware requirements can vary based on the system's size. A skilled system integrator can design a suitable setup for you. The manufacturer's primary focus is on developing and selling the software.

## What is an NVR?

An NVR, short for Network Video Recorder, is a device that functions as a box to store and manage video recordings from IP and network cameras. It consists of affordable hardware and software designed primarily for handling video footage. The manufacturer's main emphasis is on creating and selling the hardware components.










## What is the difference?

NVR, known for its affordability, offers limited bandwidth and hard drive space. With fixed channels, it can become outdated over time, necessitating replacement rather than upgrades.

On the other hand, VMS stands out with its user-friendly interface and lightning-fast incident detection capabilities. It effortlessly expands to accommodate any number of cameras and storage space without constraints, while some brands even provide free upgrades for extended periods. Always ahead with the latest security features, some VMS options come with no recurring fees. If you require cloud-based storage, VMS can cater to your needs based on suitable internet service. Additionally, your system integrator can tailor the hardware to match your bandwidth requirements and future expansion plans. Despite its higher initial installation cost, embracing VMS proves more cost-effective in the long run, making it a top choice for security-conscious Aussies and businesses alike.




Darrell Treble
CEO and Founder of Brave Security

# About Brave Security and the CEO

In the heart of the Australian security industry stands Brave Security, a trusted name that has redefined safety measures and peace of mind for countless individuals, enterprises, and businesses. At the forefront of this family-owned venture is the founder and CEO, Darrell Treble, whose journey from a skilled but small-time electrician to a leading security expert is nothing short of inspiring.

Darrell's foray into the realm of security was ignited by a personal incident that would forever shape his life's mission: over three decades ago, Darrell's mother fell victim to a distressing burglary that shattered her sense of security. Determined to restore her peace of mind, she looked towards her son to provide a solution. Hence, he installed his very first alarm system in her home, a moment that would lay the foundation for Brave Security.

The spark of ingenuity lit by that initial 1980s Ademco alarm system installation ignited a passion within Darrell. Fueled by a vision to safeguard homes and businesses across Victoria, he embarked on a journey of continuous learning and innovation. Over the years, Darrell's expertise expanded far beyond home security, evolving to encompass intricate CCTV systems and sophisticated Access Control solutions. His dedication to the industry led him to orchestrate the installation of intercom systems in sprawling complexes, often with over a hundred units: showcasing the remarkable growth of both his skills and his team.

As Brave Security flourished, it became evident that Darrell's aspirations knew no bounds. The company's portfolio began to feature high-profile clients, including prestigious body corporates and large-scale enterprises. Despite these accomplishments, Darrell and his company remained firmly rooted in their commitment to their local community. Their enduring support for local businesses underscored their genuine dedication to creating a safer and more secure environment for everyone.

The remarkable journey of Darrell Treble and Brave Security is a testament to the transformative power of determination, compassion, and expertise. What began as a personal mission to provide solace to a distressed loved one has evolved into a thriving enterprise that touches the lives of many. Darrell's unwavering commitment to innovation, excellence, and community support has elevated Brave Security to the forefront of the security landscape, making it a name synonymous with trust, reliability, and quality.



# WE VALUE OUR TEAM
















## Our Mission

To provide our customers with superior quality, cost effective security products and services that will minimise theft, maximise profit and increase growth potential.

We will create shareholder value through our people and their expertise whilst upholding integrity and respect for others.

## Our VISION

To be recognised as the market leader in providing innovative, dependable, security solutions to all sectors of the community.



# TESTIMONIALS AND RECOMMENDATION

## TESTIMONIALS

**Aurnob Chatterjee** ★★★★★
"Madlen from Brave Security has been extremely helpful in providing us with timely assistance when we were locked out and did not have keys and access to our unit in the building. Recommend Madeline and Brave Security for their awesome job!"

**Leo's Locksmiths** ★★★★★
"Great security in their encryption level. Their systems are almost impossible to penetrate. Their fobs and cards cannot be duplicated. Their systems work with industrial graded locking systems, integrating into perfect security and access control systems."

**Amanda Fudge** ★★★★★
"Brave Security provides professional consultation to ensure the best security outcome according to our compliance requirements. Moving our access control to the cloud and upgrading our old CCTV system has overhauled our building's security to one where fobs are cheap and quick to replace without compromising the integrity of the building and its tenants' safety. Our body corporate was very impressed by their professionalism and knowledge and can highly recommend their services based on our experience."

**Chris Farquhar** ★★★★★
"Thoroughly recommended. Trusted advice for my security needs for several community pharmacies I have owned over the last 15 years. I have always found the service to be excellent and pricing competitive."

**Astrid Hofmann** ★★★★★
"I love Brave Security - I am on the owners committee of a large mixed use building where I live, so security has to be top notch. More important though is response times for any issues. This is where Brave Security are ahead of the game. Always easy to reach pleasant to deal with and great know how.
I would recommend them."

**Andrew Julian** ★★★★★
"Our Owners Corporation recently changed to Brave Security, what an improvement over our previous service provider. I ordered a new fob for our access control system, it arrived the next day! Our CCTV system has over 200 cameras, Wil is the only technician in 3 years who has been able to stop multiple cameras from dropping out, you are a genius IT guy Wil. Thanks for all your great work."

**Emma Callil** ★★★★★
"After a few garage thefts and turnovers of tenants, we sought out Brave to advise the board on how to improve our building's security. Brave's professionalism and consultative approach, along with competitive pricing ensured their appointment. Brave replaced old CCTV camera systems and intercom and tirelessly worked to accommodate our tenants to upgrade our system. Fantastic security products and professional, efficient service."

**Rebeckah Loveday** ★★★★★
"Brave Security was incredibly responsive in assisting in replacing my fob in an efficient and timely manner after mine was stolen. Thank you so much. Highly recommend."



## RECOMMENDATION

As a Body Corporate Committee Member of 8 Howard Street Richmond, where Brave Security installed and maintained all the security infrastructure for several years, I am pleased to share my experiences.

Brave Security has been nothing short of outstanding. Some years ago, we entrusted Brave Security with installing our Access Control, CCTV systems, and more recently, we have engaged them again for an upgrade to our intercom system.

Throughout these projects, they have consistently demonstrated a high level of expertise, responsiveness, and professionalism.

Their proactive approach really does stand out. At the commencement of projects, they take the initiative to explain the process, preparing and managing the installations very efficiently.

Their communication is clear and timely, which has helped the committee be informed and confident through every stage. They demonstrate genuine commitment to ensuring their bespoke systems are tailored to our building's specific needs, and continue to provide us with exceptional service, years after the installation is complete.

Their workmanship is exceptional and installations flawless. It's clear their technicians take pride in their work. We have had no issues with the Access Control CCTV systems, and the intercom upgrade process has been similarly smooth and efficient.

In addition, Brave Security's handling of fob and remote requests has been incredibly efficient. Requests are processed quickly & professionally, with lost or stolen fobs deactivated free of charge. This not only adds a level of convenience but also contributes significantly to the security of our building.

Brave Security's ongoing support and commitment to quality ensures we feel safe and secure, adding value to our building & each individual apartment in the process.

Their dedication to security & customer satisfaction is brilliant. I have no hesitation in recommending Brave Security to any building, committee or body corporate, looking for a reliable, responsive, and professional security services provider.

Sincerely,

**Jonathan Earle**
Committee Member 8 Howard St,
Richmond. Vic 3121.

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## PLEASE SCAN FOR

**APPOINTMENT**

**Would you like to book some time with us?**
Let's talk about current security concerns that you are experiencing

**TIP SHEET**

**Find out how to identify a great security installer.**

**FREE E-BOOK**

**Security Insider Secrets**
Find out what you need to know, to get the best value for money and ensure your security system works for you!

**GOOGLE REVIEW**

**Give us 5 STARS**, please.
Your effort is greatly appreciated.

Brave Security's Strata Magalog 2024